

The Emotional Intelligence Competencies @ Plaistow School

SELF-AWARENESS

Emotional Self-Awareness:

Recognising how our emotions affect our performance.

Aware of own feelings and triggers
Understands implications of own emotions
Has emotional insight

Accurate Self-Assessment:

Knowing one's own inner resources, abilities and limits.

Aware of own strengths and limits, open to feedback
Has a sense of humour about oneself
Solicits honest critiques

Self-Confidence:

A strong sense of one's self-worth and capabilities.

Is confident in job capability and has belief in oneself
Is self assured and has presence

SELF-MANAGEMENT

Emotional Self-Control:

Keeping disruptive emotions and impulses in check.

Shows restraint and has patience
Responds calmly
Stays composed and positive

Transparency:

Maintaining integrity, acting congruently with ones values.

Keeps promises and brings up ethical concerns
Publicly admits to mistakes
Acts on values

Adaptability:

Flexibility in handling change.

Open to new ideas and adapts to situations
Handles unexpected demands and changes

Achievement Orientation:

Striving to improve or meeting a standard of excellence.

Improves performance by setting challenging goals
Anticipates obstacles and takes calculated risks

Initiative:

Readiness to act on opportunities.

Addresses current opportunities/seek information
Makes extra efforts and initiates action for the future

Optimism:

Persistence in pursuing goals despite obstacles and setbacks.

Has positive expectations and is optimistic
Is resilient and learns from setbacks

SOCIAL AWARENESS

Empathy:

Sensing others' feelings and perspectives, and taking an active interest in their concerns.

Listens
Reads non-verbal clues
Open to diversity and sees others' perspectives

Organisational Awareness:

Reading a group's emotional currents and power relationships

Understands informal structure, climate and culture
Understands organisational politics and underlying issues

Service Orientation:

Anticipating, recognising and meeting clients' needs.

Makes self available and monitors satisfaction
Takes personal responsibility and matches needs

RELATIONSHIP MANAGEMENT

Developing Others:

Sensing others' development needs and bolstering their abilities.

Recognises strengths and is able to provide support
Gives constructive feedback
Acts as a mentor

Inspirational Leadership:

Inspiring and guiding individuals and groups.

Leads by example
Stimulates enthusiasm and inspires others
Communicates a compelling vision

Change Catalyst:

Initiating or managing change.

Defines general need for change
Acts to support change and personally leads change

Influence:

Having impact on others.

Engages audience anticipates impact of actions or words
Uses indirect influence and Develops support

Conflict Management:

Negotiating and resolving conflict.

Airs disagreements but maintains objectivity
Addresses conflict and orchestrates win-win solutions

Teamwork & Collaboration:

Working with others towards a shared goal. Creating group synergy in pursuing collective goals.

Co-operates and solicits input
Encourages others and builds bonds

PERSON SPECIFICATION & SELECTION CRITERIA

Keys:

E = essential;
A = application

D = desirable;
R = reference

EB = evidence base;
I = interview & task

Qualifications		E	D	EB
1	Qualified teacher status for primary phase	✓		A
2	Recognised degree or specialism in a core subject		✓	
3	Higher degree in curriculum development or school improvement		✓	
4	Recognised, relevant training to the post		✓	
5	Professional development focused on school improvement	✓		

Experience of teaching, school management skills & professional qualities		E	D	EB
1	A track record of good and outstanding teaching across the primary phase	✓		A & I
2	A role model of good teaching and behaviour management within and beyond the classroom	✓		
3	To have had some experience as a middle leader in a primary school or equivalent		✓	
4	Evidence of involvement in successful whole school curriculum development		✓	
5	Experience of leading effective teams, using a range of management styles		✓	
6	Good knowledge and understanding of legislation and ongoing developments in education at local and national level		✓	
7	Proven ability to bring about improvement in the quality of teaching and learning across a curriculum area that results in improved outcomes for pupils		✓	
8	Experience of using ICT effectively and innovatively to improve the quality of teaching and learning		✓	
9	Excellent communication skills	✓		

Leadership & personal qualities		E	D	EB
1	Ability to build and maintain effective relationship with pupils, parents, colleagues and other key stakeholders	✓		A & I
2	Ability to work in a team, enthusiastically and deliver stated aims and vision	✓		
3	Ability to use comparative data and information about pupils' attainment to set targets and raise standards		✓	
4	Ability to prioritise, plan, manage time effectively and organise self and others	✓		
5	A strong sense of professionalism, commitment to upholding standards and setting an appropriate example	✓		
6	Integrity, loyalty, enthusiasm and dynamism	✓		
7	Good understanding about the needs of children served by inner-city London schools		✓	
8	Good understanding of the challenges faced by inner-city schools		✓	